



APCI • 2024/25 Flu Vaccine Pricing

Revised 2/8/2024

Preferred for
Quickest Shipping

Flu Product	Seqirus Buy Direct *Final Invoice Cost inc 2% Prompt Pay Discount	FFF *Invoice Cost inc 2% Incentive	Manufacturer
FLUAD 0.5ML PFS	\$520.35	\$520.35	Seqirus
FLUCELVAX 0.5ML PFS	\$214.60	\$214.60	Seqirus
FLUCELVAX 5ML MDV	\$205.26	\$205.26	Seqirus
AFLURIA 0.5ml PFS	\$166.44	\$166.44	Seqirus
AFLURIA 5ML MDV	\$155.74	\$155.74	Seqirus
FLUMIST 0.2ML INTRANASAL	N/A	\$217.36	AstraZeneca
FLUARIX 0.5ML PFS	N/A	\$189.80	GlaxoSmithKline
FLULAVAL 0.5ML PFS	N/A	\$189.80	GlaxoSmithKline
FLUZONE HIGH DOSE 0.7ML PFS	N/A	\$662.54	Sanofi Pasteur
FLUBLOK 0.5ML PFS	N/A	\$662.24	Sanofi Pasteur
FLUZONE 0.5ML PFS	N/A	\$193.82	Sanofi Pasteur
FLUZONE 0.5ML MDV	N/A	\$179.50	Sanofi Pasteur

* Pricing EXCLUDES \$7.50/Pkg Federal Excise Tax (FET)

Seqirus Direct Terms:

- Prompt Pay Discount: 2% 60, Net 61
- 15% returns allowance per brand: Afluria, Fluad, Flucelvax
- Delivery schedule as follows: 35% by 8/30, 75% by 9/27, 100% by 10/11 for **Seqirus Products only: (Flucelvax Fluad and Afluria)**
- All orders must be placed by April 19, 2024 to ensure delivery schedule

FFF Enterprises Terms:

- Payment terms: 2% 20 days, net 60 days
- Returns:
 - Seqirus - 15%
 - AstraZeneca - 25%
 - GSK - 15%
 - Sanofi - 15%
- Delivery schedule as follows: 35% by 8/30, 75% by 9/27, 100% by 10/11 for **Seqirus Products only: (Flucelvax Fluad and Afluria)**

Seqirus Returns:

Retailer shall return any Returnable Doses it elects to return to Seqirus, or its designee, **on or before June 28, 2025** in accordance with the current Seqirus' Product return instructions available at <https://www.flu360.com/flu-vaccine-resources/product-return-form> and at Retailer's sole cost and expense. All Returnable Doses that fall within the percentage of Doses that may be returned will be considered for full credit (including federal excise tax but excluding any earned Prompt Payment Discount) up to the amount actually paid per Dose by Retailer.

Product	Doses
Fluad PFS	63,000
Flucelvax PFS	38,000
Flucelvax MDV	4,000
Afluria PFS	25,000
Afluria MDV	10,000
TOTAL:	140,000

How To Order?

Direct From Seqirus (PREFERRED for Quickest Shipping)

- Online: <https://flu360.com>
- Seqirus Customer Service at: 855-358-8966, option 3
- Critical that the pharmacy buying group name **APCI** be included in the **account set-up** under "Group Purchasing Organization" for direct orders
- **Prompt Pay Discount ONLY** applies to direct purchases.

FFF ENTERPRISES

- Through the FFF website: <https://www.myfluvaccine.com>
- Call FFF's Customer Care Team at 800-843-7477
- Fax FFF Order Form to 800-418-4333

BROAD PORTFOLIO OF DIFFERENTIATED INFLUENZA VACCINES FROM SEQIRUS



Preferred Vaccines

	Age	Description	Presentation
	65+ years	Egg-based inactivated trivalent vaccine adjuvanted with MF59®	PFS
	6M+ years	Cell-based inactivated trivalent vaccine	PFS, MDV
	6M+ years	Egg-based inactivated trivalent vaccine	PFS, MDV